

April 17, 2020

To Whom It May Concern:

My husband and I are retired professionals and thought we would successfully be able to navigate through all of the information about Medicare but soon became overwhelmed with trying to sort it all out.

We quickly realized that understanding the various Medicare Plans and knowing what option would be the right choice for each of us was becoming a daunting task. There was so much information from so many varied resources and the time needed to research it all became overwhelming. And worse, each year we would need to go through it all over again.

Enter Eric Schofield. We received a notice in the mail from Eric with Optimum Financial Brokerage, Inc. & Medicare Experts, that at no cost to us, he was a Specialist versed in understanding the Medicare Plans who could offer complete information and guidance based on an individual's needs.

Imagine our pleasure and relief to have met for the first time with Eric who was both personable and knowledgeable about the myriad of Medicare Plans and their components. Eric explained that he did not represent any one Medicare Plan but represented them all. He further explained that he becomes familiarized with every Medicare Plan option with each annual renewal period.

With that initial meeting that was held at our home, Eric listened to our individual needs, explained in understandable terms about each Plan and answered our questions and concerns. He then recommended a Plan that would meet our needs including what Medicare Plan would offer the best coverage at the best cost. There was no pressuring or any effort to persuade us to choose one Plan over another. Time was not of the essence and we were able to further evaluate what Plan we wanted to choose with agreement to contact Eric with our decision at another time. That first meeting was held 6 years ago.

Each year, Eric now offers individual meetings or schedules a group meeting of 8-10 individuals with like needs and provides a comprehensive review of each Medicare Plan option, explaining the pros and cons of each and then makes a recommendation of what Plan he considers to be

the best option. If we do not want to make a change to our Plan, we do not need to take any action. Eric oversees it all.

Over the years, we have come to personally know Eric to be honorable, conscientious and committed to the Public Trust in the service he provides. We have recommended him to our friends and acquaintances who have had the same positive experience.

So, if you want to have the ease of Plan selection, more complete understanding of the Plan you have chosen, the confidence and peace of mind that you will make a good choice in your next Medicare Plan selection, Eric is the best person to help you through it all!

Julie and Ronald S.  
Wake Forest, NC